



## Loan Conditions

<b>Loan Purpose</b>	To finance the purchase of a vehicle for business use
<b>Minimum Loan Amount</b>	USD 5,000
<b>Maximum Loan Amount</b>	USD 500,000 per vehicle   According to client's repayment capacity
<b>Currency</b>	USD
<b>Loan Tenure</b>	1 to 5 years
<b>Debt Coverage Ratio (DCR*) Max Ratio of Net Income</b>	Total long-term monthly installments should not exceed 30 to 40% of the client's net income
<b>Debt Due Date</b>	2 <sup>nd</sup> day of each month
<b>Grace Period</b>	Up to 45 days (if the loan was executed after the 17 <sup>th</sup> of the month)
<b>Guarantee</b>	A personal guarantee is required from partners or key person(s) in the case of a company or partnership
<b>Collateral</b>	Mandatory collateral: first-degree mortgage on vehicle. Additional collateral might be requested if needed
<b>Minimum Down Payment</b>	25% of the vehicle's price
<b>Loan to Value</b>	75% of the vehicle's price
<b>Repayment Method</b>	Equal monthly instalments

## Interest and Charges

Loan Interest Rate	If loan period is up to 3 years		If loan period is between 4 and 5 years	
	New Vehicle	Pre-Owned Vehicle	New Vehicle	Pre-Owned Vehicle
	5.90% flat – 11%	6.25% flat – 11.50%	6.50% flat – 12%	7.25% flat - 13%
<b>Interest Type</b>	Fixed of compounded nature			
<b>File Fees and Special Discounts</b>	If none-TransAct Packages holder: 0.4% of the net loan amount (maximum 500\$) If TransAct Packages holder: 0.3% of the net loan amount (maximum 500\$)			
<b>Management Fees HOC</b>	0.2% quarterly			
<b>Late Payment Interest</b>	Additional 2% on existing debt rate to be paid on the unpaid balance			
<b>Late Payment Fees</b>	USD 50 on each installment. Applicable after 7 days of the unpaid due			
<b>Early Closure fees</b>	2% on the outstanding balance			
<b>Stamps</b>	LBP 10,000/year			
<b>Insurance Details</b>				
<b>Life Insurance**</b>	105% of the total outstanding balance			
<b>Vehicle Insurance ***</b>	All risk, or total loss insurance coverage Total loss is optional for pre-owned vehicles, and is to be studied on a case-by-case basis for new vehicles			

## Example of APR calculation and insurance monthly premium

Loan Amount	Vehicle Condition	Loan Period	APR	Maximum Monthly Premium****
USD 30,000	New	36 months	%13.72	USD 6
USD 30,000	New	60 months	%14.91	USD 6
USD 30,000	Pre-Owned	36 months	%14.43	USD 6
USD 30,000	Pre-Owned	60 months	%16.37	USD 6

\*DCR=30% for clients with annual turnover<USD 100,000, DCR=35% for clients with annual turnover between USD 100,000 and USD 500,000,

DCR=40% for clients with annual turnover between USD 500,000 and USD 2,000,000

\*\* Life insurance is calculated based on the outstanding balance for the total credit facilities (105%) over the full period of the loan and endorsed to the Bank as first beneficiary. It should be issued by an insurance company from the approved list. The insurance amount will not be included in the loan; it will be debited on a monthly basis from client's settlement account.

\*\*\*Vehicle insurance covering 110% of the real value of the vehicle subject to the loan paid in cash or included in the loan.

\*\*\*\* The life insurance monthly premiums decrease in parallel with the decrease of the loan's outstanding balance.

This product suits my needs, requirements and financial capabilities after taking notice of all its specifications, features and the risks that result and/or might result from signing this document. Bank Audi reserves the right to modify the Terms & Conditions, after notifying the customer.

This product fits our client's profile, based on his/her: (1) Personal statement and CDR Report (2) Account activity, financial power, relationship with Bank Audi (3), and Social status.

Date / /

Customer Name / ID \_\_\_\_\_ Employee Name \_\_\_\_\_ Manager Name \_\_\_\_\_

Customer Signature \_\_\_\_\_ Employee Signature \_\_\_\_\_ Manager Signature \_\_\_\_\_